



On The Move



February 2007

A Monthly Newsletter From The Faust Real Estate Group

Love is in the air this month! Whether you're sending chocolates or roses to your loved one, this is the perfect time to think about all of the things that make your special someone special to you.

If you have any family, friends, or loved ones are looking to buy or sell a home, please give them my name and phone number!

Home Sellers vs. Homebuyers

Did you know that the characteristics of homebuyers and sellers can differ greatly? The NAR Profile provides us some insight into the demographic characteristics of home sellers versus homebuyers. Home sellers are typically older, 46 years of age compared to the typical homebuyer, which is 41. Naturally, home sellers tend to have higher incomes. Seller households are more likely than homebuyers to have no children under the age of 18 living at home and are more likely to be a married couple.

An Uplifting Trend



The worst of the housing slowdown is over and the pace of existing home sales is expected to rise in the first quarter of 2007 from its current 6.2-million-unit pace to 6.3 million. Home prices, which have been falling since

August 2006, will follow this positive sales trend and begin to strengthen by the second quarter. With this uplifting forecast, potential buyers will once again regain the confidence to enter the market, and quick-thinking buyers will look ahead to get a jump-start. We can all feel good that housing has weathered the storm, and real estate health is on its way!

Bathroom Remodeling Ideas



One of the best ways to add value to your home is to remodel your bathroom. Even just adding a few upgrades can make a significant difference. Adding a Jacuzzi tub to the master bathroom can add luxury and elegance to even the simplest bathroom. A new set of tiles can also make an impact by simply changing the color or style. Whichever option you choose, remember to give a unified look and feel so that it fits well with the rest of the house!

February Quote

"Love has nothing to do with what you are expecting to get, only what you are expecting to give - which is everything.

~ Katherine Hepburn

Healthy Breakfast Made Simple

Breakfast is the most important meal of the day but few have time for it. Here are a few healthy breakfast ideas if you're on the run:

- Low fat yogurt sprinkled with low fat granola
- Oatmeal with low fat, fat free, or soy milk
- Whole wheat toast with a thin spread of peanut butter



Italian Love Cake



Prep Time: 25 minutes
Cook Time: 1 hour 30 minutes

Ingredients:
1 (18.25 ounce) pkg chocolate cake mix
1 cup milk
4 eggs

2 pints part-skim ricotta cheese
3/4 cup white sugar
1 teaspoon vanilla extract
1 (3.9 ounce) pkg instant chocolate pudding mix
1 (12 ounce) container frozen whipped topping, thawed

Directions: Prepare cake mix as directed on box. Pour batter into 9 x 13 x 2-inch greased baking dish. Set aside. Combine ricotta cheese, sugar, vanilla and eggs. Blend well. Spread mixture evenly over the top of the cake batter. Bake at 350 degrees F: glass baking dish -75 minutes; metal pan - 90 minutes. Blend pudding mix and milk until thickened. Blend in whipped topping. Spread over cooled cake.

Warranty Wisdom

Instead of trying to keep track of all the companies you call on to service your house, why not purchase a 2-10 HBW ResaleSM home service agreement. You will only have to make one call describing the warranty problem, and the appropriate service person will be sent right to your house.

If your house is already listed with a Realtor[®], please disregard this offer.